



OCCUPATIONAL TITLES

- Actuary*
- Appraiser
- Bank Manager
- Budget Analyst
- Loan Administrator
- Chief Financial Officer
- Claims Adjuster/Examiner
- Commodities Trader
- Credit Counselor
- Financial Analyst
- Financial Planner
- Foreign Exchange Trader
- Insurance Agent
- International Trade Specialist
- Investment Banker
- Mergers/Acquisitions Manager
- Mutual Fund Manager
- Portfolio Analyst
- Real Estate Developer
- Securities Broker
- Trust Analyst

*May require additional education and/or training

EMPLOYMENT SETTINGS

- Banks
- Brokerage firms
- Insurance companies
- Securities firms
- Real Estate agencies
- Investment firms
- Federal Reserve Bank
- Consulting firms
- Government
- Wall Street

TYPICAL WORK ACTIVITIES

- Manage, evaluate, and distribute loans
- Analyze companies offering stocks
- Risk assessment
- Furnish information about market conditions
- Advise clients on proper investment strategies and financial planning
- Provide property and casualty insurance, life insurance, or health insurance
- Develop and prepare lease or rental agreements

SKILLS & ABILITIES

- Communication skills
- Analytical skills
- Ability to synthesize data
- Computer knowledge
- Accuracy
- Interpersonal skills
- Supervision
- Decision making skills
- Sales skills
- Quantitative and qualitative thinking abilities

INTERNET SITES AND PROFESSIONAL ASSOCIATIONS

- Finance Job Search: www.financialjobs.com
- FinCareers.com: www.fincareer.com
- National Banking and Financial Services Network:
- <http://banking-financejobs.com/cndte/cMenu.cfm>
- Bank Jobs: www.bankjobs.com
- Financial Job Network: www.financialjobnet.com
- Wall Street Jobs: www.wallstreetjobs.com
- American Association of Finance and

Accounting: www.aafa.com

➤ Association for Finance Professionals: www.afponline.org

➤ Financial Planning Association: www.fpanet.org

➤ Indiana Bankers Association: www.inbankers.org

➤ Fiserv Lending Solutions: www.fiservlendingsolutions.com/content/careers.aspx

➤ Smith Barney/Citigroup: www.smithbarney.com